# Table 1/Historical. U.S. Manufacturing Shipments<sup>1</sup> - Total and E-commerce Value: 2000-2005

[Estimates are based on data from the Annual Survey of Manufactures and the Economic Census. Value of Shipments estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

		Value of Shipments											
NAIGO		2005		2004 Revised		2003 Revised		2002 Revised		2001 Revised		2000 Revised	
NAICS Code	Description	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
	Total Manufacturing	4,735,387	1,265,987	4,308,971	996,174	4,015,081	842,666	3,920,632	751,985	3,970,500	724,228	4,208,582	755,807
311	Food products manufacturing	534,878	94,553	512,340	64,121	483,226	59,576	460,020	51,094	451,386	53,556	435,230	54,837
312	Beverage and tobacco manufacturing	123,636	60,653	113,737	52,783	108,806	46,998	105,691	45,419	118,786	45,665	111,692	42,862
313	Textile mills	41,149	6,709	40,898	4,416	42,588	3,639	45,549	3,977	45,681	4,435	52,112	5,214
314	Textile product mills	36,706	9,875	33,636	8,472	31,261	7,244	31,807	7,491	31,971	7,409	33,654	5,800
315	Apparel manufacturing	31,650	8,628	32,873	8,694	38,668	9,137	44,515	9,726	54,598	10,652	60,339	12,063
316	Leather and allied product manufacturing	6,013	716	5,812	611	5,784	653	6,299	783	8,834	1,438	9,647	2,122
321	Wood product manufacturing	112,018	12,153	104,135	7,974	92,119	5,753	88,985	4,567	87,250	4,919	93,669	5,957
322	Paper manufacturing	162,848	29,885	155,381	19,631	151,094	18,683	153,655	18,385	155,846	20,208	165,297	20,617
323	Printing and related support activites	97,095	15,690	93,595	8,259	92,663	4,452	95,388	4,725	100,792	5,885	104,396	5,966
324	Petroleum and coal products manufacturing	476,075	120,334	330,439	77,527	247,316	51,586	215,190	25,523	219,075	16,312	235,134	16,647
325	Chemicals manufacturing	604,501	158,327	540,883	102,967	486,563	85,186	460,451	68,674	438,410	54,041	449,159	52,974
326	Plastics and rubber products manufacturing	200,489	42,288	184,711	33,220	178,328	26,954	173,901	23,953	170,717	27,324	178,236	28,400
327	Nonmetallic mineral products manufacturing	114,321	15,892	102,880	10,850	96,923	8,631	95,265	7,144	94,861	7,887	97,329	8,174
331	Primary metals manufacturing	201,835	43,346	181,602	33,410	138,142	12,578	139,449	12,828	138,245	14,274	156,598	15,403
332	Fabricated metal products manufacturing	288,068	48,921	261,101	33,992	245,550	23,735	246,734	21,427	253,113	24,168	268,212	25,798
333	Machinery manufacturing	302,204	71,711	272,123	52,292	257,375	34,797	253,135	30,390	266,553	35,670	291,548	40,441
334	Computer and electronic products manufacturing	373,932	85,572	365,545	76,197	352,636	67,476	358,258	73,406	429,471	73,221	510,639	77,933
335	Electrical equipment, appliances, and components	112,008	29,327	105,084	25,177	100,140	23,722	104,472	23,043	114,067	27,845	125,443	30,003
336	Transportation equipment manufacturing	687,288	370,309	662,001	346,473	662,142	327,401	637,675	297,280	602,496	264,326	639,861	281,396
337	Furniture and related products manufacturing	84,291	16,013	78,279	11,264	75,423	9,983	77,242	8,082	72,147	9,348	75,107	8,400
339	Miscellaneous manufacturing	144,382	25,084	131,916	17,844	129,334	14,482	126,951	14,068	116,201	15,644	115,280	14,800

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="https://www.census.gov/eos/www/mestats.htm">www.census.gov/eos/www/mestats.htm</a>.

Source: U.S. Census Bureau, Annual Survey of Manufactures and the Economic Census

<sup>&</sup>lt;sup>1</sup>Estimates include data only for businesses with paid employees and are subject to revision.

Table 2.0/Historical. U.S. Merchant Wholesale Trade Sales<sup>1</sup>, Including Manufacturers' Sales Branches and Offices - Total and E-commerce: 2003-

[Estimates are based on data from the Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

			Value of Sal	les		
		2005		2004		
NAICS Code	Description	Total	E-commerce	Total	Revised E-commerce	
42	Total Merchant Wholesale Trade Including MSBOs <sup>2</sup>	5,177,338	945,359	4,799,679	896,196	
423	Durable goods	2,641,776	479,799	2,488,629	471,740	
4231	Motor vehicles and automotive equipment	655,498	288,221	646,961	293,637	
4232	Furniture and home furnishings	79,714	9,835	76,290	9,588	
4233	Lumber and other construction material	168,419	6,091	153,323	5,326	
4234	Professional and commercial equipment and supplies	482,177	66,076	454,888	61,720	
42343	Computer equipment and supplies	273,478	37,305	257,018	35,172	
4235	Metals and minerals, excluding petroleum	188,488	5,268	167,376	4,404	
4236	Electrical goods	375,252	42,138	357,976	41,667	
4237	Hardware, plumbing and heating equipment	101,655	12,878	93,167	11,925	
4238	Machinery, equipment and supplies	385,085	31,794	343,641	27,034	
4239	Miscellaneous durable goods	205,488	17,498	195,007	16,439	
424	Nondurable goods	2,535,562	465,560	2,311,050	424,456	
4241	Paper and paper products	133,752	18,526	127,191	15,953	
4242	Drugs, drug proprietaries and druggists' sundries	506,114	247,073	464,161	226,231	
4243	Apparel, piece goods, and notions	125,629	23,498	120,731	21,083	
4244	Groceries and related products	580,481	78,074	552,146	67,276	
4245	Farm-products raw materials	115,288	4,217	122,997	4,363	
4246	Chemicals and allied products	149,067	(D)	132,922	(D)	
4247	Petroleum and petroleum products	562,712	32,832	449,830	33,481	
4248	Beer, wine, and distilled beverages	102,047	(D)	95,213	(D)	
4249	Miscellaneous nondurable goods	260,472	41,903	245,859	39,669	

<sup>(</sup>D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="https://www.census.gov/svsd/www/atsreliability.html">www.census.gov/svsd/www/atsreliability.html</a>.

<sup>&</sup>lt;sup>1</sup> Estimates include data only for businesses with paid employees and are subject to revision.

<sup>&</sup>lt;sup>2</sup> Manufacturers' Sales Branches and Offices.

Table 2.1/Historical. U.S. Merchant Wholesale Trade Sales<sup>1</sup>, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2000-2005

[Estimates are based on data from the Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

		Value of Sales												
				2	004	2	003	03 2002			2001		2000	
NAICS		200	5	Re	vised	Re	vised	Re	vised	Re	vised	Re	evised	
Code	Description	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	
42	Total Merchant Wholesale Trade Excluding MSBOs <sup>2</sup>	3,585,038	474,801	3,296,520	434,948	2,962,284	397,113	2,835,528	345,539	2,785,152	309,315	2,814,554	267,838	
423	Durable goods	1,778,412	199,539	1,654,621	187,344	1,448,944	170,543	1,421,503	158,735	1,422,195	142,693	1,486,673	129,125	
4231	Motor vehicles and automotive Equipment	294,376	77,174	277,765	72,259	257,317	65,418	251,947	63,048	234,902	54,598	222,243	45,732	
4232	Furniture and home furnishings	60,978	5,160	58,298	5,026	54,758	5,097	53,484	5,144	52,433	3,853	52,697	2,806	
4233	Lumber and other construction material	140,905	4,267	128,624	3,725	105,672	3,570	95,091	3,070	89,730	2,833	87,179	2,492	
4234	Professional and commercial equipment and supplies	311,454	46,316	296,276	43,067	272,609	38,533	272,462	34,693	267,795	33,268	282,230	32,840	
42343	Computer equipment and supplies	164,348	24,667	157,547	22,748	144,319	20,529	150,618	19,397	153,845	19,409	174,848	21,972	
4235	Metals and minerals, excluding Petroleum	136,831	1,582	121,160	(S)	81,393	(S)	81,746	(S)	84,847	(S)	93,806	(S)	
4236	Electrical goods	266,112	30,101	253,761	29,885	227,129	27,105	222,957	24,393	231,864	21,456	260,041	17,941	
4237	Hardware, plumbing and heating equipment	84,550	9,041	77,524	8,550	71,235	8,043	70,431	7,559	69,047	7,153	72,056	6,808	
4238	Machinery, equipment and supplies	291,514	10,415	260,190	8,836	230,838	7,535	227,758	6,765	247,226	6,866	256,089	7,062	
4239	Miscellaneous durable goods	191,692	15,483	181,023	14,579	147,993	13,998	145,627	12,853	144,351	11,519	160,332	12,599	
424	Nondurable goods	1,806,626	275,262	1,641,899	247,604	1,513,340	226,570	1,414,025	186,804	1,362,957	166,622	1,327,881	138,713	
4241	Paper and paper products	87,829	11,481	81,584	9,436	73,895	7,967	72,646	5,957	76,232	4,859	77,774	4,174	
4242	Drugs, drug proprietaries and druggists' sundries	330,917	169,123	296,556	152,142	273,546	138,252	245,625	119,145	210,672	104,762	175,979	82,980	
4243	Apparel, piece goods and notions	112,719	22,328	108,432	19,772	104,392	19,249	105,803	16,739	98,961	14,903	96,501	12,546	
4244	Groceries and related products	429,290	35,866	409,743	31,026	405,322	29,396	385,881	20,134	377,179	17,619	374,725	14,088	
4245	Farm-products raw materials	115,288	4,217	122,997	4,363	115,129	3,656	103,403	3,477	100,886	3,134	102,666	3,148	
4246	Chemicals and allied products	87,295	(D)	76,369	(D)	69,736	(D)	67,721	(D)	64,183	(D)	62,259	(D)	
4247	Petroleum and petroleum products	353,387	(D)	274,942	(D)	225,707	10,817	192,666	9,763	191,529	(D)	195,766	(D)	
4248	Beer, wine, and distilled beverages	91,316	4,223	85,607	3,201	82,215	(D)	79,189	(D)	74,854	(D)	71,337	(D)	
4249	Miscellaneous nondurable goods	198,585	16,331	185,669	15,378	163,398	12,211	161,091	7,667	168,461	6,324	170,874	5,690	

<sup>(</sup>S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Source: U.S. Census Bureau, Annual Wholesale Trade Survey

<sup>(</sup>D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="www.census.gov/svsd/www/atsreliability.html">www.census.gov/svsd/www/atsreliability.html</a>.

<sup>&</sup>lt;sup>1</sup> Estimates include data only for businesses with paid employees.

<sup>&</sup>lt;sup>2</sup> Manufacturers' Sales Branches and Offices

### Table 3/Historical. U.S. Merchant Wholesale Trade Sales<sup>1</sup>, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2000-2005

[Estimates are based on data from the Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

		Value of Sales											
						2003	3	200	12	200	1	2000	
		2005		2004		Revis	ed	Revis	sed	Revis	sed	Revise	ed
NAICS Code	Description	Total	EDI	Total	Revised EDI	Total	EDI	Total	EDI	Total	EDI	Total	EDI
42	Total Merchant Wholesale Trade Excluding MSBOs <sup>2</sup>	3,585,038	396,527	3,296,520	369,297	2,962,284	336,836	2,835,528	299,171	2,785,152	267,362	2,814,554	236,334
423	Durable goods	1,778,412	166,694	1,654,621	159,383	1,448,944	144,814	1,421,503	137,288	1,422,195	123,834	1,486,673	113,214
4231	Motor vehicles and automotive equipment	294,376	74,692	277,765	70,451	257,317	63,806	251,947	61,605	234,902	53,677	222,243	45,345
4232	Furniture and home furnishings	60,978	4,403	58,298	4,470	54,758	4,284	53,484	4,040	52,433	3,099	52,697	2,369
4233	Lumber and other construction material	140,905	3,747	128,624	3,492	105,672	3,296	95,091	2,792	89,730	2,460	87,179	2,383
4234	Professional and commercial equipment and supplies	311,454	32,623	296,276	31,255	272,609	27,537	272,462	25,304	267,795	23,450	282,230	23,332
42343	Computer equipment and supplies	164,348	16,097	157,547	15,206	144,319	13,320	150,618	12,213	153,845	12,263	174,848	15,097
4235	Metals and minerals, excluding petroleum	136,831	(S)	121,160	(S)	81,393	(S)	81,746	(S)	84,847	(S)	93,806	(S)
4236	Electrical goods	266,112	22,666	253,761	22,712	227,129	20,817	222,957	19,651	231,864	17,101	260,041	15,137
4237	Hardware, plumbing and heating equipment	84,550	8,031	77,524	7,658	71,235	7,306	70,431	7,004	69,047	6,989	72,056	6,664
4238	Machinery, equipment and supplies	291,514	6,230	260,190	5,757	230,838	4,841	227,758	4,696	247,226	5,675	256,089	5,890
4239	Miscellaneous durable goods	191,692	13,597	181,023	12,955	147,993	12,265	145,627	11,414	144,351	10,532	160,332	11,354
424	Nondurable goods	1,806,626	229,833	1,641,899	209,914	1,513,340	192,022	1,414,025	161,883	1,362,957	143,528	1,327,881	123,120
4241	Paper and paper products	87,829	5,051	81,584	4,277	73,895	3,967	72,646	3,274	76,232	3,099	77,774	2,743
4242	Drugs, drug proprietaries and druggists' sundries	330,917	152,751	296,556	137,539	273,546	124,614	245,625	108,064	210,672	94,360	175,979	76,914
4243	Apparel, piece goods, and notions	112,719	18,997	108,432	16,615	104,392	16,948	105,803	15,161	98,961	12,822	96,501	10,994
4244	Groceries and related products	429,290	24,501	409,743	22,436	405,322	19,827	385,881	14,315	377,179	12,534	374,725	10,338
4245	Farm-products raw materials	115,288	3,692	122,997	4,017	115,129	3,367	103,403	3,254	100,886	3,045	102,666	3,148
4246	Chemicals and allied products	87,295	(D)	76,369	(D)	69,736	(D)	67,721	(D)	64,183	(D)	62,259	(D)
4247	Petroleum and petroleum products	353,387	(D)	274,942	(D)	225,707	10,817	192,666	9,059	191,529	(D)	195,766	(D)
4248	Beer, wine, and distilled beverages	91,316	2,140	85,607	1,800	82,215	(D)	79,189	(D)	74,854	(D)	71,337	(D)
4249	Miscellaneous nondurable goods	198,585	12,055	185,669	11,774	163,398	9,373	161,091	6,193	168,461	5,154	170,874	4,788

<sup>(</sup>S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to the same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="www.census.gov/svsd/www/atsreliability.html">www.census.gov/svsd/www/atsreliability.html</a>

Source: U.S. Census Bureau, Annual Wholesale Trade Survey

<sup>(</sup>D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

<sup>&</sup>lt;sup>1</sup> Estimates include data only for businesses with paid employees and are subject to revision.

<sup>&</sup>lt;sup>2</sup> Manufacturers' Sales Branches and Offices

## Table 4/Historical. U.S. Selected Services Revenue<sup>1</sup> - Total and E-commerce: 2002-2005

[Except where indicated, estimates are based on data from the Service Annual Survey. Revenue estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

		Value of Revenue										
		2005			2004 vised	2003 Revis			002 vised			
NAICS Code	Description	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce			
	Total for Selected Service Industries	5,983,689	95,691	5,539,555	83,280	5,114,011	57,297	4,900,995	47,998			
	Selected Transportation and Warehousing <sup>2</sup>	292,330	6,000	265,942	4,908	245,766	3,472	238,931	2,896			
484	Truck transportation	206,466	5,240	185,945	4,249	168,486	2,997	164,218	2,377			
492	Couriers and messengers	66,445	(S)	62,246	(S)	59,825	78	58,165	81			
493	Warehousing and storage	19,419	704	17,751	616	17,455	397	16,548	438			
51	Information	1,005,252	26,578	955,083	22,774	N/A	N/A	N/A	N/A			
511	Publishing industries	268,838	12,066	256,301	9,456	N/A	N/A	N/A	N/A			
517	Telecommunications	449,344	(S)	429,430	(S)	N/A	N/A	N/A	N/A			
51811	Internet service providers and web search portals	25,966	1,898	25,161	2,212	N/A	N/A	N/A	N/A			
	Selected Finance <sup>3</sup>	411,331	6,087	349,166	6,043	311,525	5,213	292,647	5,669			
5231	Securities and commodity contracts intermediation and brokerage	298,016	5,814	250,080	5,817	225,299	5,104	212,237	4,756			
532	Rental and Leasing Services	109,959	5,423	102,863	(S)	96,387	3,103	95,108	1,842			
	Selected Professional, Scientific, and Technical Services <sup>4</sup>	1,083,569	21,864	989,577	20,167	900,721	8,240	866,610	6,421			
5415	Computer systems design and related services	189,042	(S)	173,525	(S)	171,393	3,157	173,414	2,581			
56	Administrative and Support and Waste Management and Remediation											
	Services	530,083	14,365	484,242	12,794	414,988	10,168	397,408	9,275			
5615	Travel arrangement and reservation services	30,334	9,864	28,200	8,473	26,594	7,991	25,535	7,242			
62	Health Care and Social Assistance Services	1,477,951	1,545	1,379,523	943	1,285,518	135	1,207,298	150			
71	Arts, Entertainment, and Recreation Services	165,540	1,906	158,557	(S)	149,360	890	141,902	500			
72	Accommodation and Food Services <sup>5</sup>	547,799	7,469	516,580	5,835	484,174	4,417	463,678	2,979			
	Selected Other Services <sup>6</sup>	359,875	4,454	338,022	3,644	317,363	1,860	305,565	1,067			
811	Repair and maintenance	136,088	959	127,939	1,026	123,164	466	118,307	2,544			
813	Religious, grantmaking, civic, professional, and similar organizations	143,228	2,203	133,913	1,786	122,146	1,386	116,524	727			

#### NA Not Applicable.

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="https://www.census.gov/svsd/www/cv.html">www.census.gov/svsd/www/cv.html</a>.

Source: U.S. Census Bureau, Service Annual Survey

<sup>1</sup> Estimates are subject to revision and include data only for businesses with paid employees except for Accommodation and Food Services, which also includes businesses without paid employees.

<sup>&</sup>lt;sup>2</sup> Excludes NAICS 481 (air transportation), 482 (rail transportation), 483 (water transportation), 485 (transit and ground passenger transportation), 486 (pipeline transportation), 487 (scenic and sightseeing transportation), 488 (support activities for transportation), and 491 (postal service).

<sup>&</sup>lt;sup>3</sup> Excludes NAICS 521 (monetary authorities-central bank), 522 (credit intermediation and related activities), 5232 (securities and commodity exchanges), 52391 (miscellaneous intermediation), 52399 (all other financial investment activities), 524 (insurance carriers and related activities), and 525 (funds, trusts, and other financial vehicles).

<sup>&</sup>lt;sup>4</sup> Excludes NAICS 54112 (offices of notaries).

<sup>&</sup>lt;sup>5</sup> Estimates are based on data from the 2005 Annual Retail Trade Survey.

<sup>&</sup>lt;sup>6</sup> Excludes NAICS 81311 (religious organizations), 81393 (labor and similar organizations), 81394 (political organizations), and 814 (private households).

### Table 5/Historical. U.S. Retail Trade Sales<sup>1</sup> - Total and E-commerce: 2000-2005

[Estimates are based on data from the Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

			Value of Sales										
				20	004	2	2003		2002		2001		2000
		20	005	Rev	rised	Re	evised	Re	evised	Re	evised	R	levised
NAICS Code	Description	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce	Total	E-commerce
	Total Retail Trade	3,693,430	93,280	3,474,340	76,344	3,265,477	60,015	3,134,322	46,819	3,067,725	35,296	2,988,756	27,968
441	Motor vehicles and parts dealers	888,307	16,729	864,541	13,442	841,215	10,520	820,269	7,194	816,941	5,354	797,568	4,133
442	Furniture and home furnishings stores	112,403	544	105,303	458	97,528	(S)	94,610	(S)	91,644	(S)	91,328	(S)
443	Electronics and appliance stores	102,176	1,303	94,811	1,053	86,957	680	83,897	506	80,395	453	82,363	401
444	Building materials and garden equipment and supplies stores	327,410	(S)	298,782	(S)	265,052	582	248,888	396	239,707	289	229,320	173
445	Food and beverage stores	516,851	530	494,966	431	477,130	(S)	465,794	(S)	463,330	(S)	445,666	(S)
446	Health and personal care stores	208,711	(S)	198,933	(S)	192,224	(S)	180,143	(S)	166,678	(S)	155,372	(S)
447	Gasoline Stations	373,344	(S)	320,435	(S)	273,566	(S)	250,770	(S)	251,537	(S)	249,975	(S)
448	Clothing and clothing accessories stores	201,896	1,786	190,079	1,463	178,778	1,041	172,617	593	167,583	336	167,968	202
451	Sporting goods, hobby, book and music stores	82,456	1,116	80,061	942	77,335	593	76,988	466	77,138	430	76,112	374
452	General merchandise stores	524,950	(S)	497,174	(S)	468,734	(S)	446,648	(S)	427,586	(S)	404,344	(S)
453	Miscellaneous store retailers	110,593	1,771	105,253	1,437	103,056	1,004	104,163	730	104,381	535	108,052	394
454	Nonstore retailers	244,333	68,054	224,002	56,010	203,902	44,703	189,535	36,194	180,805	27,351	180,688	21,867
45411	Electronic shopping and mail order houses	161,598	65,387	147,199	53,420	131,171	42,784	122,313	34,833	114,844	26,429	113,877	21,397

<sup>(</sup>S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visitwww.census.gov/mrts/www/nrely.html.

Source: U.S. Census Bureau, Annual Retail Trade Survey

<sup>&</sup>lt;sup>1</sup> Estimates include data for businesses with or without paid employees.

# Table 6/Historical. U.S. Electronic Shopping and Mail-Order Houses (NAICS 45411) - Total and E-commerce Sales by Merchandise Line<sup>1</sup>: 2000-2005

[Estimates are based on data from the Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

		1				Value of	Sales	-				
			20	004	20	03	20	002	20	001	20	000
	200	)5	Rev	ised	Rev	ised	Rev	rised	Rev	vised	Rev	/ised
Merchandise Lines	Total	E-commerce										
Total Electronic Shopping and Mail-Order Houses (NAICS 45411)	161,598	65,387	147,199	53,420	131,171	42,784	122,313	34,833	114,844	26,429	113,877	21,397
Books and magazines	5,966	3,225	5,699	2,816	5,059	2,417	4,766	2,110	4,440	1,843	4,412	1,837
Clothing and clothing accessories (includes footwear)	15,893	7,921	13,984	6,101	13,358	5,004	13,846	4,361	15,279	3,256	15,225	2,252
Computer hardware	19,895	9,079	19,422	7,765	17,938	6,531	18,686	6,162	21,076	5,475	27,195	6,070
Computer software	3,680	1,850	3,224	1,563	3,069	1,288	3,816	1,328	4,068	1,207	3,736	1,126
Drugs, health aids, and beauty aids	43,150	6,450	40,067	5,993	33,048	3,877	26,882	2,436	19,390	1,323	15,441	732
Electronics and appliances	8,996	5,997	7,464	4,583	6,072	3,311	4,961	2,370	4,231	1,715	3,525	1,100
Food, beer, and wine	3,062	1,369	2,354	829	2,078	701	1,981	650	2,015	484	1,952	587
Furniture and home furnishings	9,707	5,075	8,279	3,890	7,964	3,245	7,344	2,435	6,724	1,664	6,570	1,008
Music and videos	3,645	2,164	4,154	2,055	3,962	1,814	4,348	1,662	4,383	1,380	4,574	1,205
Office equipment and supplies	7,068	4,288	6,533	3,658	6,204	3,264	5,971	2,507	6,371	1,920	6,940	1,393
Sporting Goods	3,290	1,568	2,618	1,013	2,430	914	2,744	925	1,757	479	1,791	410
Toys, hobby goods, and games	3,609	1,809	3,338	1,440	3,475	1,412	3,439	1,171	2,941	856	3,110	798
Other merchandise <sup>2</sup>	25,345	9,930	22,127	7,340	19,878	5,722	18,123	4,210	17,910	3,045	16,225	1,869
Nonmerchandise receipts <sup>3</sup>	8,292	4,662	7,936	4,374	6,636	3,284	5,406	2,506	4,259	1,782	3,181	1,010

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit <a href="www.census.gov/mrts/www/nrely.html">www.census.gov/mrts/www/nrely.html</a>.

Source: U.S. Census Bureau, Annual Retail Trade Survey

<sup>&</sup>lt;sup>1</sup> Estimates include data for businesses with or without paid employees, are grouped according to merchandise categories used in the Annual Retail Trade Survey.

<sup>&</sup>lt;sup>2</sup> Includes other merchandise such as collectibles, souvenirs, auto parts and accessories, hardware, lawn and garden equipment and supplies, and jewelry.

<sup>&</sup>lt;sup>3</sup> Includes nonmerchandise receipts such as auction commissions, customer training, customer support, advertising, and shipping and handling.

# Table 7/Historical. Summary of U.S. Shipments, Sales, Revenues, and E-commerce: 2000-2005

[Estimates are based on data from the Annual Survey of Manufactures, Annual Wholesale Trade Survey, Service Annual Survey, and Annual Retail Trade Survey. Shipments, sales, and revenues are shown in millions of dollars.]

		urvey. Snipments, sales, an		Value of		
Item		Manufacturing Shipments <sup>1</sup>	Merchant Wholes Excluding MSBOs <sup>2</sup>		Retail Trade Sales³	Selected Services Revenues
2005	Total E-commerce Percent of Total					
2004	Total E-commerce Percent of Total					
2003	Total E-commerce Percent of Total		N	/A		
2002	Total E-commerce Percent of Total					
2001	Total E-commerce Percent of Total					
2000	Total E-commerce Percent of Total					

### NA Not applicable.

Note: Estimates are not adjusted for price changes and are subject to revision. For information on confidentiality protection, sampling error, sample design, and definitions, visit <a href="www.census.gov/eos/www/sm.html">www.census.gov/eos/www/sm.html</a>.

Source: U.S. Census Bureau, Annual Survey of Manufactures, Annual Wholesale Trade Survey, Service Annual Survey, and Annual Retail Trade Survey

<sup>&</sup>lt;sup>1</sup>Estimates include data only for businesses with paid employees.

<sup>&</sup>lt;sup>2</sup>Manufacturers' Sales Branches and Offices.

<sup>&</sup>lt;sup>3</sup>Estimates include data for businesses with or without paid employees.

<sup>&</sup>lt;sup>4</sup>Estimates include data for businesses with paid employees except for Accomodation and Food Services, which also includes businesses without paid employees. Estimates for 2000 and 2001 are not comparable due to the change in the 2002 NAICS. Estimates for 2002 and 2003 exclude landscaping services, landscape architectural services, and pet care services.